

Congress & Exhibition

MedTech Pharma 2012



Next year, our congress "MedTech Pharma 2012" will take place at the Congress Center CCN Ost in Nuremberg. Forum MedTech Pharma expects more than 1,000 participants and 120 exhibitors from 14 countries. Following sessions are planned: MIC & Endoscopy, Smart Medical Devices, Future Hospital, Biomaterials, Diagnostics and Targeted Therapy.

4 - 5 July 2012, Nuremberg, Germany

Events

Joint booth at MEDICA 2011, 16 - 19 November 2011, Duesseldorf

Review International One-on-One "MedTech & Pharma Partnering"

Review Workshop "Market Access Germany"

Member News

LPKF Laser & Electronics AG Debuts New Laser Plastic Welding Resource

FinnMedi Oy The Right Support for High-tech Businesses

Frencken Mechatronics B.V. Patient Tables to Frencken

Networking

Health - Made in Germany Internet Portal - Forum MedTech Pharma as Partner

Key Technologies in Bavaria - the Companies' Database

Events

■ Joint booth at MEDICA 2011, 16 - 19 November 2011, Duesseldorf

MEDICA is the world's leading trade fair for medical technology (4,400 international exhibitors in 2010). Forum MedTech Pharma offers its national and international members the opportunity to participate on a joint booth (Hall 3, Stand E 92). In 2011, exhibiting members are:

- **ADAPT Localization Services GmbH**, 53115 Bonn
- **Alpha-Fit GmbH**, 97076 Würzburg
- **ARTIMED Medical Consulting GmbH**, 34117 Kassel
- **Baumüller Nürnberg GmbH**, 90482 Nürnberg
- **Bavarian-Health GmbH**, 91052 Erlangen
- **CANDOR Bioscience GmbH**, 88239 Wangen im Allgäu
- **CGS Sensors GmbH**, 63739 Aschaffenburg
- **DQS Medizinprodukte GmbH**, 60433 Frankfurt
- **Dr. Wilfried Müller GmbH**, 86931 Prittriching
- **DUALIS MedTech GmbH**, 82229 Seefeld
- **EBE Group / Sasse Elektronik**, 91126 Schwabach
- **KUGEL Medizintechnik Vertriebs GmbH**, 93049 Regensburg
- **Nash Technologies**, 90411 Nürnberg
- **Orangeglobal Business Services GmbH**, 89077 Ulm
- **RESORBA Wundversorgung GmbH & Co. KG**, 90475 Nürnberg
- **Yes Medical Device Services**, 61381 Friedrichsdorf
- **Cluster Medizintechnik Bayern**, 90403 Nürnberg
- **Forum MedTech Pharma e.V.**, 90403 Nürnberg

We are looking forward to meet you at our joint booth!

■ Review: One-on-One "MedTech & Pharma Partnering"

- More than 150 Experts
- Delegations from Japan, Denmark und the Netherlands
- Workshop "Market Access Germany" the Next Day

More than 150 representatives from 11 countries of healthcare companies and institutes took the opportunity to establish personal contacts in the areas of medicine, medical technology, pharma and biotechnology on June 8. In addition to the appr. 500 pre-arranged individual meetings, many other meeting requests could be implemented by the on-site matchmaking service.



A delegation from the Japanese prefecture of Saitama, which was awarded for an international cooperation program with the Forum MedTech Pharma, as well as large groups of entrepreneurs from the Netherlands and Denmark completed the portfolio of the Partnering Event.

Small and medium-sized companies (SMEs) like Bytec Med or Huber+Suhner as well as global players like Siemens Healthcare, Sanofi Aventis, Linde Healthcare or Biotronik used this platform on order to strengthen their business contacts.

Dr. Marc Hoffstetter from Horst Scholz GmbH & Co. KG put it in a nutshell: "Having signed up rather of interest than following defined aims, it turned out to be an outstanding event. Within 15 appointments, I met interesting people, chatted upon possibilities for collaboration and could expand my network. A remarkable event - unconventional, innovative in concept and highly effective!"

■ Review: Workshop "Market Access Germany"



Germany is Europe's leading business location for medical technology. Its healthcare system is the largest European market. Revisions of the medical device directive as well as reforms of reimbursement procedures have affected market and patient access as a whole. The workshop on June 9 offered an overview of the German healthcare market structure and focused on particularities of regulatory affairs as well as reimbursement strategies.

Member News

■ LPKF Laser & Electronics AG Debuts New Laser Plastic Welding Resource

LPKF, a leading manufacturer of laser and electronic systems, announces the launch of a new blog and resource site about laser plastic welding. Located at www.laserplasticwelding.com, the Web site is an extension of LPKF Laser & Electronics, and introduces and educates both, engineers and designers, about the latest laser plastic welding information. [More at www.lpkf.com](http://www.lpkf.com)



■ FinnMedi Oy - The Right Support for High-tech Businesses

The science parks and technology centres in the TEKEL-coordinated network help high-tech companies get off the ground, develop their business, and expand internationally. FinnMedi is part of the TEKEL network. [More at www.finnmedi.com](http://www.finnmedi.com)

■ Frencken Mechatronics B.V. - Patient Tables to Frencken

Frencken has been building the base of patient tables for cardiovascular systems of Philips Healthcare for quite some time now. The Eindhoven-based system supplier also develops these patient tables and produces the customer specific options. Starting this month, Frencken will also be responsible for customer specific final assembly and testing. [More at www.frencken.nl](http://www.frencken.nl)

Networking

■ "Health - Made in Germany" Internet Portal - Forum MedTech Pharma as Partner

This internet portal presents an overview of the German health care industry and companies providing international markets with an extensive range of products and services in the pharmaceutical, medical technology and medical biotechnology industries as well as telemedicine, health related services and further industries. [More at www.health-made-in-germany.de](http://www.health-made-in-germany.de)



■ Key Technologies in Bavaria - the Companies' Database

With "Key Technologies in Bavaria", Bayern International provides detailed information about 20,000 entries of Bavarian companies, institutions in the fields of research, technology transfer and network management as well as technical authorities and associations. This database is a free and easy way of finding the Bavarian business partner you are looking for. The bilingual database "Key Technologies in Bavaria" is available online and updated on a daily basis. It is a free and easy way to research Bavarian companies and is also available on CD-ROM. [More at www.bayern-international.de](http://www.bayern-international.de)